

Graeme Mark Robertson



Personal details

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Telephone (Mobile): +34 634 317 542
Date of Birth: January 1968
Passport: New Zealand
Visas: US B1/B2
Health: Excellent, ENG 1 Certificate, Non-smoker
Marital status: Married (to Lynley Wicks)

Objectives

To be a respected Captain of a sailing yacht by consistently providing the best service to owners, their guests and crew. To continue employment in the yachting industry that develops my existing yacht and management skills as a qualified yachting professional and MBA graduate. I have a strong sailing background with over 70,000 sea miles. My in-depth experience in the Information Technology arena has resulted in broad technical computer and electronics knowledge and skills.

Yachting qualifications

March 2016	MCA Elementary First Aid Refresher	Ondeck, Antigua
February 2016	MCA Updated Proficiency in Fire Prevention & Fire Fighting	Ondeck, Antigua
February 2016	MCA Updated Proficiency in Personal Survival Techniques	Ondeck, Antigua
January 2014	MCA GMDSS	Warsash Maritime Academy, UK
October 2012	MCA General Ships Knowledge	Bluewater, Mallorca, Spain
May 2012	MCA Medical Care at Sea (Person in Charge)	MPT, USA
November 2010	RYA Yachtmaster Ocean Certificate (Commercially Endorsed)	Aigua Sea School, Mallorca, Spain
November 2009	MCA Approved Engine Course (AEC)	MPT USA
March 2009	STCW-95 (MCA endorsed)	Mahurangi Tech. Institute, Auckland
May 2009	RYA Power Boat Level 2 Instructor	Coastguard New Zealand

Professional yachting experience

Feb 2014 – Current **Captain/Engineer**, S/Y Cookielicious, Oyster 72, Mediterranean & Caribbean.
Coordinated and planned all guest trips. Maintained yacht exterior, rigging, sails and engine room equipment. Managed and supervised major refit works.

May 2013 – Oct 2013 **Captain**, S/Y Sassafras, Royal Huisman 112 (34m), New Zealand & Fiji
Promoted to Captain due to previous Captain leaving. Spent season coordinating and cruising Fiji with owners and guests. Responsible for crew of 5. Drafted policy for standards of practice for crew. Planned refit to commence on return to NZ.

Apr 2013 – May 2013 **Mate**, S/Y Sassafras, Royal Huisman 112 (34m), New Zealand
Joined vessel with the agreement to take over as captain in 6-8 months time. Short handover from current captain and time spent familiarizing self with yacht and practices.

Dec 2012 – Feb 2013 **Captain/Engineer**, S/Y Limitless, Sensation 24 (80ft), New Zealand
(3 month contract) Cruising Auckland and Bay of Islands. Managed yard period at end of contract

June 2012 – Sept 2012 **Captain/Engineer**, S/Y Meari, Oyster 655, Western Mediterranean
Reestablished vessel to seagoing standard after 12 months inactivity. Reinstalled and upgraded engineering and communication equipment. Skipped vessel and maintained systems while owner and guests on board.

- May 2011-April 2012* **Captain/Engineer**, S/V Destiny, Hylas 70, USA, Western Mediterranean & Caribbean. Skipped and navigated vessel across the Atlantic and on return voyage to the Caribbean. Completed required maintenance prior to and during crossings. Hired delivery crew and all pre-departure preparation. Supervised the redesign and rebuilding work of the in-boom furling system. Worked closely with owner regarding maintenance plans and itineraries as well as technical input regarding the operation of the vessel.
- May 2011*
(Delivery only) **OOW**, M/Y Daedelus, 151ft Delta Marine, Cabo San Lucas, Mexico to Colon, Panama. Watch officer. Assisted liaising with agent to complete all requirements for Panama Canal transit. Assist on bridge during Panama Canal transit. Oversea and coordinate deckhands during crossing and transit.
- Oct 2010-April 2011* **Captain/Engineer**, S/Y Amanzi, Oyster 56. Western Mediterranean & Caribbean. Skipped and navigated vessel across the Atlantic for the Caribbean season. Skipped boat during regattas and charters. Scheduled and completed maintenance to remain at charter readiness. Maintain engineering and technical systems.
- April-October 2010*
(6 month contract) **Captain/Engineer**, M/Y Tonga, Ferretti 592 motor yacht Adriatic Sea (Italy, Croatia and Montenegro + delivery to Lebanon via Greek Islands). Responsible for the configuration and preparation of a newly launched vessel including safety equipment, liaising with builders and suppliers for warranty work, purchasing and installation of electronics, tender and any other items requested by the owner.
- March-April 2010* **Regular Day Worker**, S/Y Mirabella III, Farr 41m, Palma. Assisting with major refit of vessel, including engine room refinishing.
- February-April 2010*
(as required) **Sailing Crew/Day Worker**, S/Y Scorpione dei Mari, Jongert 2900, Palma. Sailing crew when owner on board. Assisting with deck duties and maintenance.
- July-September 2009*
(2 month contract) **Captain**, M/Y Edal, Abbate Primatist G57', North Sardinia & Southern Corsica.

Additional qualifications

- Master of Business Administration, Victoria University, Wellington
- Padi Rescue Diver
- Numerous IT qualifications
- Bar, Cocktail & Restaurant Service, The Professional Bar & Restaurant School
- Gourmet Barbeque Cooking, Raymond Van Rijk BBQ Gourmet (3 course meals on the BBQ)
- Project Management

Employment history (land based)

2007 – 2009 Technology Operations Manager, Gen-i, Wellington (Large IT Company)

- Work within budgets and manage a team of up to 15 employees
- Work closely with clients to ensure that services provided meet expectations
- Efficient management of faults and requests, and effective project and problem management

2005 – 2007 Team Leader, Datacom System Limited, Wellington (IT Company)

- Manage a team of 7 technical specialists
- Monitor and manage work flow to the specialists so that SLA expectations are met or exceed

1998 – 2004 Team Leader, Solution Centre, Sun Microsystems (NZ) Ltd (IT Company)

- Manage New Zealand Solution Centre – team of 6 people
- Establish call centre based in Singapore serving Asia Pacific region with escalation processes into America and Europe

Affiliations

- 2014 - current* Member, Royal Yachting Association (RYA), UK
- 2009 - current* Member, Professional Yachtsmen's Association
- 2003 - current* Member, Royal Port Nicholson Yacht Club, Wellington